



Managing Director – Valuations

Full Time: Senior Management

Southlake, TX, US

Salary Range: \$200,000.00 To \$300,000.00 Annually

Job Title: Managing Director – Valuations

Location: Houston, Texas

Salary Range: \$200,000 - \$300,000 + bonus

Why You Want to Work With Us

At ValueScope, a **division of Marshall & Stevens**, we are dedicated to delivering exceptional valuation services to a broad spectrum of industries, from startups to multi-billion-dollar enterprises. Our expertise allows us to assist clients with complex value-based and financial inquiries, with a particular focus on asset-intensive sectors such as energy and infrastructure.

As part of **Marshall & Stevens**, we foster an entrepreneurial environment where you can take ownership, drive growth, and make a tangible impact. We are a fast-paced, dynamic firm that offers ample opportunities for career growth and leadership. If you're ready to grow alongside a company that is committed to innovation and excellence, ValueScope is the right place for you.

What This Role Will Do

As a *Managing Director – Valuations*, you will:

- Build, manage, and lead a team of high-performing valuation professionals.
- Oversee and conduct detailed valuations of businesses and assets, with a focus on the energy and infrastructure sectors.
- Serve as the primary contact for key clients, providing strategic consulting and expert valuation services.
- Stay updated on market trends, regulatory changes, and emerging methodologies in valuation, particularly within the energy sector.
- Maintain existing client relationships while generating new business opportunities.
- Lead business development efforts, including the creation of marketing materials and proposals for new clients.
- Oversee the preparation of financial and quantitative analyses, including valuation schedules, fairness opinions, and financial modeling.

Key Responsibilities

- Manage and deliver complex valuations for a range of industries, with a focus on energy and infrastructure.
- Lead a team of valuation professionals, providing guidance and mentorship to ensure high-quality deliverables.
- Actively participate in business development by identifying new clients, preparing proposals, and leading marketing efforts.
- Engage with clients to provide expert advice on valuation matters, ensuring satisfaction and the continued growth of client relationships.
- Stay current on valuation trends and regulatory requirements to maintain the firm's competitive edge.

What Makes You Successful in This Role

- 10+ years of experience in valuation consulting, with a focus on the energy and infrastructure sectors preferred.
- Bachelor's degree in Finance, Accounting, Economics, or a related field (Master's degree preferred).
- Professional designations such as CFA, CPA, ASA, ABV, or CVA are required.
- Proven leadership experience in building and managing teams of valuation professionals.
- Excellent communication skills, with the ability to engage effectively with clients and provide strategic insights.
- **Entrepreneurial spirit:** You thrive in a fast-paced environment, where rolling up your sleeves and taking ownership of both strategic and tactical work is key to driving success.

Why You'll Love It Here

At ValueScope, you'll enjoy:

- Competitive salary with performance-based bonuses.
- Comprehensive benefits package, including health insurance, retirement plans, and paid time off.
- A collaborative and entrepreneurial work environment that offers opportunities for leadership and professional growth.
- The chance to work with a diverse client base across industries, with a strong focus on energy and infrastructure.

How to Apply

- If you are ready to grow with us, please submit your resume, cover letter, and relevant certifications to info@valuescopeinc.com or kbulls@valuescopeinc.com