

Senior Manager, Valuations

Full Time: Professional

Southlake, TX, US

Salary Range: \$120,000.00 To \$220,000.00 Annually

Job Title: Senior Manager, Valuations

Location: Dallas, Texas

Salary Range: \$120,000 - \$220,000 + bonus

Why You Want to Work With Us

At ValueScope, a **Marshall & Stevens company**, we're at the forefront of providing premier business valuation and consulting services across a wide range of industries. Our expertise spans everything from startups and family-owned businesses to multi-billion-dollar enterprises, offering our clients comprehensive financial analysis to navigate today's complex financial landscapes. Whether it's private companies, individuals, or government agencies, our team of highly credentialed professionals excels at delivering sophisticated valuation solutions.

As part of the **Marshall & Stevens family**, we're not just about numbers—we're about growth, innovation, and making a real impact. With a rapidly expanding client base and a commitment to both strategic thinking and tactical execution, we create opportunities for you to roll up your sleeves and be part of something big. At ValueScope, you'll collaborate with top-tier professionals, work on diverse, high-stakes projects, and have a hand in shaping the future of valuation services.

If you're looking for a fast-paced, entrepreneurial environment where you can grow your career and have a tangible impact, join us at ValueScope.

What This Role Will Do

As a *Senior Manager, Valuations*, you will:

- Conduct detailed valuations of businesses, assets, and projects across various industries, including financial modeling, discounted cash flow analysis, and market comparables.
- Prepare and/or oversee the preparation of valuation reports, financial analyses, and presentations for clients, stakeholders, and regulatory bodies.
- Stay informed on market trends, regulatory changes, and emerging valuation methodologies.
- Manage client relationships, providing expert opinions and personalized valuation services.
- Leverage your existing book of business and develop new client relationships to grow the firm's presence.

Key Responsibilities

- Lead and perform business valuations for various purposes including mergers and acquisitions, tax planning, and financial reporting.
- Analyze financial statements, industry data, and market trends to provide accurate valuation reports.
- Communicate findings and valuation conclusions to clients, stakeholders, and regulatory bodies through written reports and presentations.
- Engage in business development efforts to grow the firm's portfolio.
- Stay current with evolving valuation standards and methodologies.

What Makes You Successful in This Role

- Bachelor's degree in Finance, Accounting, Economics, or a related field (Master's/MBA preferred).
- Relevant certifications (CFA, ASA, CPA, ABV, or similar) strongly preferred.
- 7+ years of business valuation experience, with a proven ability to generate business through an existing client base.
- Strong leadership, interpersonal, and communication skills to effectively engage with clients and internal teams.
- In-depth knowledge of financial modeling, market trends, and valuation methodologies.
- **Entrepreneurial spirit:** You thrive in a fast-paced, rapidly growing environment where we all roll up our sleeves both strategically and tactically. You are comfortable with ambiguity and take initiative to drive results.

Why You'll Love It Here

At ValueScope, you'll enjoy:

- Competitive compensation package with significant growth potential.
- Collaborative and entrepreneurial environment with access to leadership and decision-making.
- Comprehensive benefits including health insurance, retirement plan, bonus, long-term and short-term disability, holidays, PTO, and professional development opportunities.

How to Apply

- If you are ready to grow with us, please submit your resume, cover letter, and relevant certifications to info@valuescopeinc.com or kbulls@valuescopeinc.com